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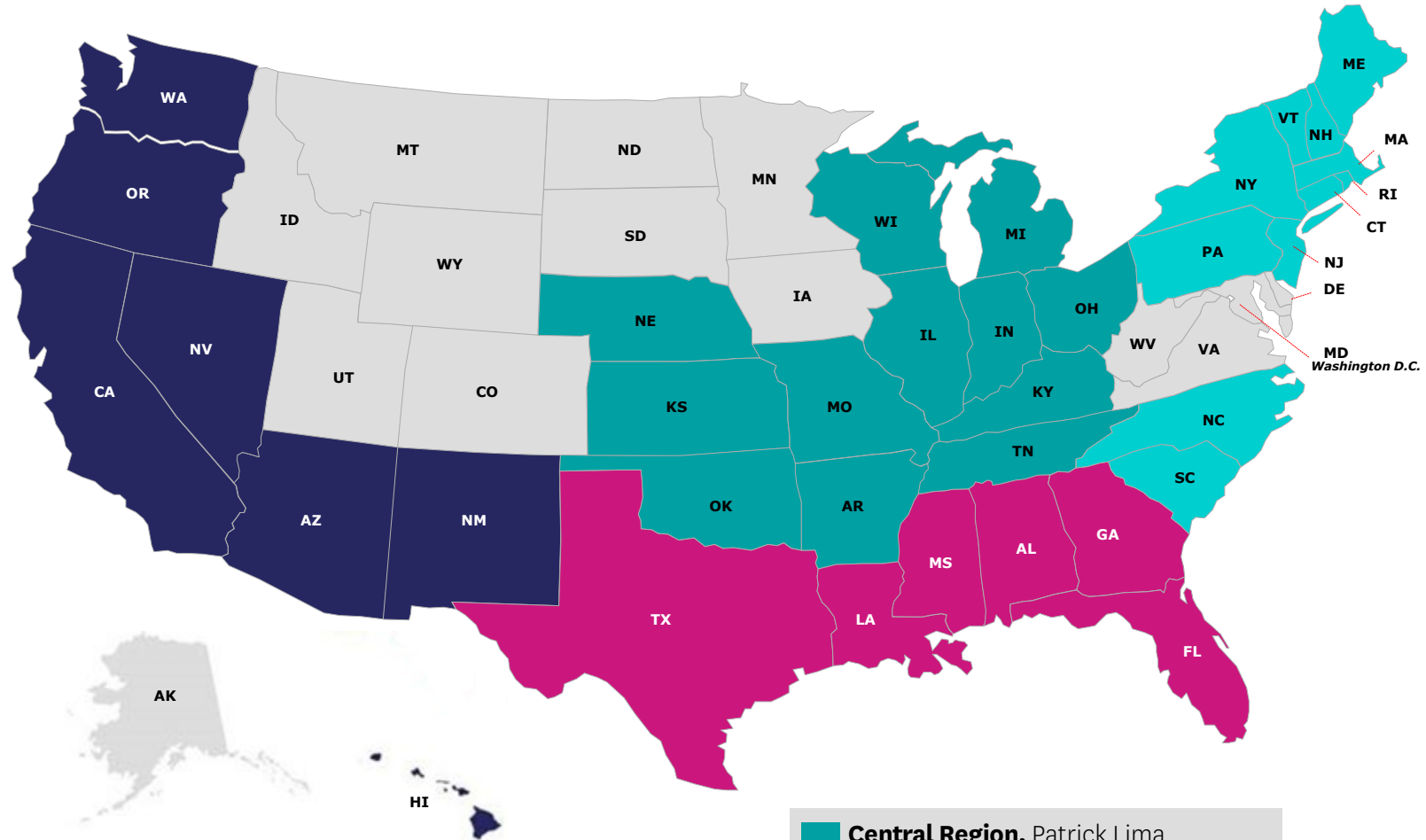
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Sales Leadership Contacts

Last updated May 2022

Confidential and Proprietary Information

Sales Regions



- Central Region, Patrick Lima**
- Northeast Region, James MacKenzie**
- South Region, Steve Samsel**
- West Region, Shaun Johnson**

Broker Leader Structure

Two Distinct Roles:

REGIONAL AGENCY MANAGER

- Manager – Senior Director Level:
Manages all regional/local agencies regardless of level (FMO – GA)
- Senior Manager – Senior Director can have Regional Agency Managers, Direct Reports

SALES EXECUTIVE

- Senior SE or SE
- Directly Reports to a Regional Agency Manager
- Collaborates with all Brokers assigned to them
- Drive Broker to increase sales, while growing the net number of active producing Brokers they support

Northeast



Name	Title	State	Sub-Region	Phone Number	Email
Christopher Myers	Sr. Director	NY		518- 681-2758	christopher.myers@wellcare.com
Eric Ryan	Sales Executive	NY		518-491-3950	eryan@fideliscare.org
Michelle Lestrangle	Sales Executive	NY		518-226-9186	michelle.lestrangle@wellcare.com
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James Ball	Regional Agency Manager	ME		207-838-7444	james.ball@wellcare.com
Arnold Thompson Jr.	Regional Agency Manager	MA		973-508-7077	arnold.thompsonjr@wellcare.com
Brianni Blue Loftlin	Sales Executive	MA		857-385-6593	Brianni.blueloftlin@centene.com
Nicole Marrazzo	Sr. Director	PA		717-319-5819	Nicole.M.Marrazzo@centene.com
Kerri Livengood	Sales Executive	PA		724-237-0401	Kerri.L.Livengood@centene.com

Northeast (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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Lisa Gibson	Regional Agency Manager	NC	All	919-280-6721	Lisa.gibson@wellcare.com
Shane White	Director – National Distribution	NC	All	919-815-4245	Shane.White@wellcare.com

Name	Title	State	Sub-Region	Phone Number	Email
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Alexander Gutierrez	Director	IL, IN, WI		773-329-5468	Alexander.Gutierrez@wellcare.com
Micaela Furyk	Regional Agency Manager	IL	Chicago Metro	224-229-9594	Micaela.Furyk@wellcare.com
Coming Soon!	Regional Agency Manager	IL	Chicago Metro	TBD	TBD
Coming Soon!	Regional Agency Manager	IL	Southern IL	TBD	TBD
Jennifer McAnalley	Regional Agency Manager	IN		317-430-8823	Jennifer.D.McAnalley@centene.com
Francisco Martinez	Regional Agency Manager	IN		260-585-2960	Francisco.martinez2@centene.com
Coming Soon!	Regional Agency Manager	KS		TBD	TBD
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Central (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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Allen Harris	Regional Agency Manager	TN	East TN	TBD	Allen.Harris@CENTENE.COM
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Central (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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Name	Title	State	Sub-Region	Phone Number	Email
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Sharon Rogers	Sales Executive	FL	Jacksonville, FL	904-881-0117	Sharon.rogers@wellcare.com
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South (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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Name	Title	State	Sub-Region	Phone Number	Email
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West (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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West (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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West (continued)



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