



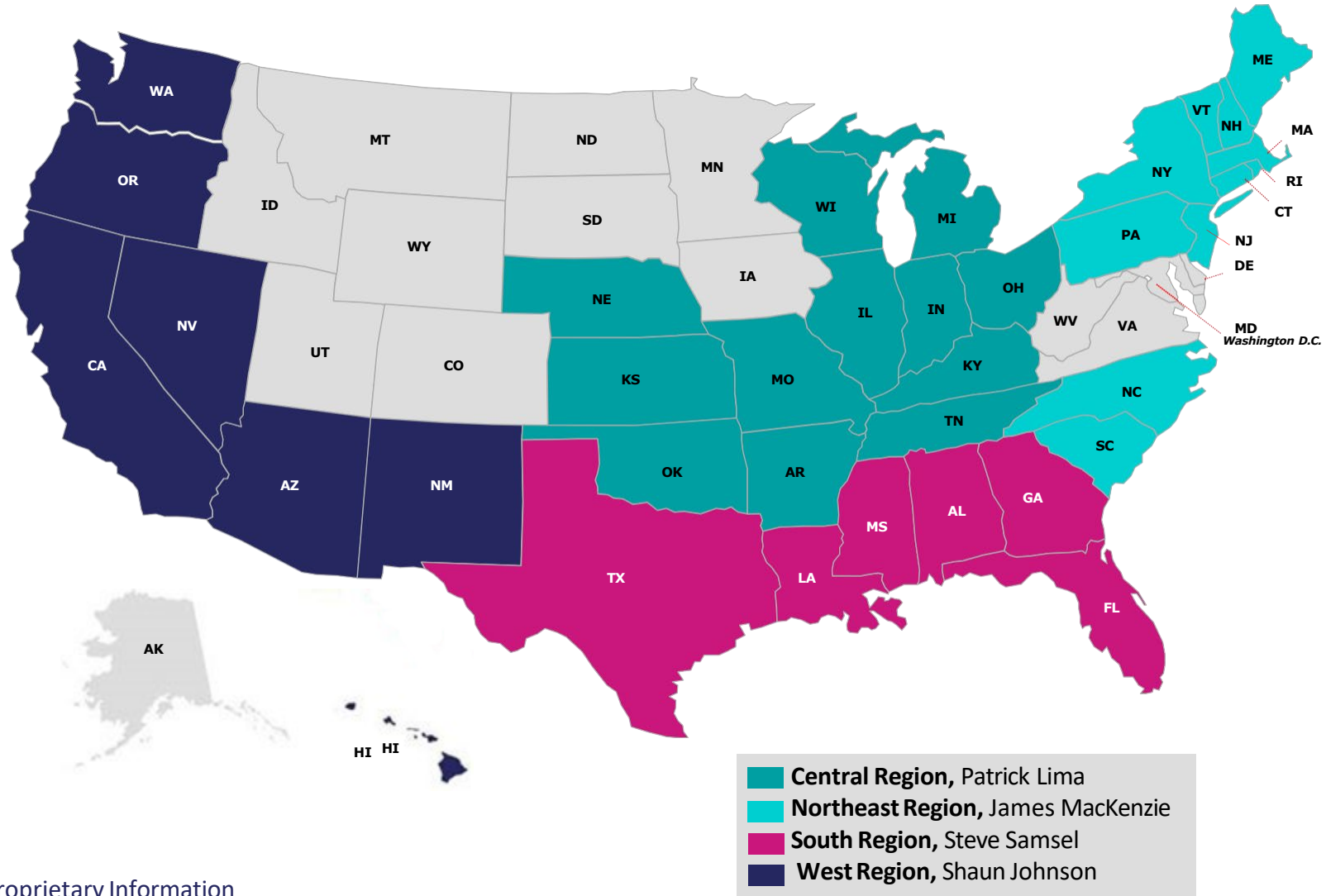
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Sales Leadership Contacts

Last updated August 2022

Confidential and Proprietary Information

Sales Regions





Broker Leader Structure

Two Distinct Roles:

REGIONAL AGENCY MANAGER

- Manager – Senior Director Level:
Manages all regional/local agencies regardless of level (FMO – GA)
- Senior Manager – Senior Director can have Regional Agency Managers, Direct Reports

SALES EXECUTIVE

- Senior SE or SE
- Directly Reports to a Regional Agency Manager
- Collaborates with all Brokers assigned to them
- Drive Broker to increase sales, while growing the net number of active producing Brokers they support

Northeast



Name	Title	State	Sub-Region	Phone Number	Email
Christopher Myers	Sr. Director	NY	All	518- 681-2758	christopher.myers@wellcare.com
Eric Ryan	Regional Agency Manager	NY	Mid-Hudson, Central NY	518-491-3950	Eryan@wellcare.com
Michelle Lestrangle	Regional Agency Manager	NY	Central NY	518-226-9186	michelle.lestrangle@wellcare.com
Sherri Stoklasa	Regional Agency Manager	NY	Downstate NY/Long Island	917-471-0431	sherri.stoklasa@wellcare.com
Jan Daigler	Regional Agency Manager	NY	Western NY – Buffalo/R	716-242-9363	Jan.Daigler@Fideliscare.org
Laura Chen	Regional Agency Manager	NY	Downstate NY/Long Island	347-786-3498	Yan.Chen@wellcare.com
Malegni Abreu	Regional Agency Manager	NJ	All	862-236-0535	malegni.abreu@wellcare.com
James Ball	Sr. Regional Agency Manager	ME, NH	All	207-838-7444	james.ball@wellcare.com
Glenn Goldstein	Regional Agency Manager	MA, RI	All	508-789-7747	Glenn.Goldstein@wellcare.com
Nicole Marrazzo	Sr. Director	NJ, PA	All	717-319-5819	Nicole.M.Marrazzo@centene.com
Kerri Livengood	Regional Agency Manager	PA	All	724-237-0401	Kerri.L.Livengood@centene.com

Northeast (continued)



Name	Title	State	Sub-Region	Phone Number	Email
Colleen Heilman	Regional Agency Manager	PA	All	717-645-2082	Colleen.M.Heilman@CENTENE.COM
Christopher Anderson	Field Agency Director	Northeast Region	RI, VT, NH, ME, MA, CT	203-249-1075	christopher.s.anderson@wellcare.com
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Robert Alley	Regional Agency Manager	SC	Low Country	843-214-3372	robert.l.alley@centene.com
Leon Moore	Regional Agency Manager	SC	Midlands	803-447-1841	leron.w.moore@centene.com
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Lisa Gibson	Regional Agency Manager	NC	All	919-280-6721	Lisa.gibson@wellcare.com
Arnold Thompson Jr.	Regional Agency Manager	NC	All	704-337-5654	arnold.thompsonjr@wellcare.com

Name	Title	State	Sub-Region	Phone Number	Email
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Alexander Gutierrez	Director	IL, IN, WI	All	773-329-5468	Alexander.Gutierrez@wellcare.com
Micaela Furyk	Regional Agency Manager	IL	Chicago Metro	224-229-9594	Micaela.Furyk@wellcare.com
Janice Staley	Regional Agency Manager	IL	Chicago Metro	618-604-4289	Janice.Staley@centene.com
Coming Soon!	Regional Agency Manager	IL	Southern IL	TBD	TBD
Francisco Martinez	Regional Agency Manager	IN	All	260-585-2960	Francisco.martinez2@centene.com
Stavroula (Roula) Ligonis	Regional Agency Manager	KS	Kansas - East	TBD	Stavroula.Ligonis@centene.com
Herschel Macy	Regional Agency Manager	KS	Kansas City Metro - KS	417-321-1538	Herschel.d.macy@centene.com
Daniel Torres	Regional Agency Manager	MO	Kansas City Metro - MO	417-209-4599	Daniel.Torres@Centene.com
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Karen Von Weihe	Regional Agency Manager	NE	All	402-686-7352	Karen.VonWeihe@centene.com
Sarah Reynolds	Regional Agency Manager	WI	All	608-417-9854	Sarah.Reynolds@centene.com

Central (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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Richard Collier	Regional Agency Manager	AR	Central/South Arkansas	501-516-5655	Richard.Collier@centene.com
Jacqueline Dean	Project Coordinator II	AR	All	501-478-2268	jacqueline.w.dean@centene.com
Patricia Berry	Regional Agency Manager	AR	North West Arkansas	479-295-0380	Patricia.A.Berry@centene.com
Isaac Dull	Sr. Regional Agency Manager	OK	Statewide	316-218-2207	Isaac.S.Dull@centene.com
Coming Soon	Regional Agency Manager	TN	TBD	TBD	TBD
Allen Harris	Regional Agency Manager	TN	East TN	TBD	Allen.Harris@CENTENE.COM
Melanie Barton	Regional Agency Manager	TN	Central TN	615-653-8234	Melanie.Barton@CENTENE.COM
Kimberly Scott	Director	KY, TN, OK	All	859-512-7857	Kimberly.Scott2@wellcare.com
Toni Hunt	Regional Agency Manager	KY	Eastern KY	502-702-3858	antoinette.hunt@wellcare.com
Melissa Miniard	Regional Agency Manager	KY	Western KY	859-361-6766	melissa.miniard@wellcare.com
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Central (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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Kim Cordell-Fife	Regional Agency Manager	OH	Northern OH	614-202-5549	Kim.Cordell-Fife@wellcare.com
Emily Lalonde	Regional Agency Manager	MI	All	313-401-6025	Emily.Lalonde@mhplan.com
Jaime Kesteloot	Regional Agency Manager	MI	All	313-597-4399	jaime.kesteloot1@mhplan.com

South



Name	Title	State	Sub-Region	Phone Number	Email
Joey Anselmo	Sr Director, Broker Sales	FL	North Florida	407-253-7633	joseph.anselmo@wellcare.com
Angelica Velasco	Director, Broker Sales	FL	South Florida	305-206-2825	angelica.velasco@wellcare.com
Glenda Martinez	Sr. Regional Agency Manager	FL	Central FL	407-782-7977	glenda.martinez@wellcare.com
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Sharon Rogers	Regional Agency Manager	FL	Jacksonville, FL	904-735-3884	Sharon.rogers@wellcare.com
Alfred Nunez	Regional Agency Manager	FL	WPB, Treasure Coast	305-904-8323	Alfred.nunez@wellcare.com
Joel Abreu	Regional Agency Manager	FL	Broward/Lee	786-239-9722	Joel.Abreu@centene.com
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Ruben Diaz	Regional Agency Manager	FL	Tampa Region	813-625-2840	ruben.diaz@wellcare.com
Gus Torres	Regional Agency manager	FL	Tampa Region	813-753-1099	Augusto.torres@wellcare.com
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South (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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Lamottas "Skip" Jackson	Regional Agency Manager	GA	GAN (Atlanta/North GA)	404-731-0778	Lamottas.Jackson@wellcare.com
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Sharon Roundtree	Regional Agency Manager	AL	All	251-323-9934	sharon.roundtree@centene.com
Stuart Webb	Director, Sales	LA, MS	All	901-237-6481	Stuart.webb@wellcare.com
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Leslie Martin	Regional Agency Manager	LA	Baton Rouge	225-287-8805	Leslie.f.martin@wellcare.com
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Emerson Baty	Regional Agency Manager	LA	Alexandria	337-200-0301	Emerson.baty@wellcare.com
Ungalia Ratcliff	Regional Agency Manager	MS	South	228-281-0613	ungalia.c.ratcliff@centene.com
Van E. Davis, III	Regional Agency Manager	MS	Central & East	601-397-7470	van.davis@wellcare.com
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South (continued)



Name	Title	State	Sub-Region	Phone Number	Email
Jean Negrete	Director, Sales	TX	Texas	915-249-0658	Jean.Negrete@wellcare.com
Kathy Tolle	Regional Agency Manager	TX	DFW/Lubbock	972-482-2821	Kathy.Tolle@centene.com
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Johanna Linares	Sr. Regional Agency Manager	TX	Houston/Corpus Christi	832-475-7267	Johanna.Gutierrez@wellcare.com
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Helen Fassauer	Sr. Regional Agency Manager	TX	San Antonio/Austin	210-314-9484	Helen.V.Fassauer@centene.com
Dana S. Ewing	Regional Agency Manager	TX	San Antonio/Austin	281-840-0872	Dana.Ewing@wellcare.com
Kenna Rickett	Regional Agency Manager	TX	San Antonio/Austin	210-426-8075	Kenna.P.Rickett@CENTENE.COM
Claudia P. Maldonado Howard	Regional Agency Manager	TX	Rio Grande Valley	210-371-2783	Claudia.P.MaldonadoHoward@CENTENE.com
Santiago Medrano	Regional Agency Manager	TX	Rio Grande Valley	956-249-0777	Santiago.Medrano@CENTENE.com

Name	Title	State	Sub-Region	Phone Number	Email
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West (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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West (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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Ally Jin	Regional Agency Manager	CA	Los Angeles, Northwest	323-333-0526	yiting.jin@centene.com
Kathleen Llado-Franzke	Regional Agency Manager	CA	Los Angeles, Ventura, Northeast	818-577-9126	kathleen.m.llado-Franzke@centene.com
Robert Scherb	Regional Agency Manager	CA	Los Angeles, Southeast	818-389-1738	Robert.Scherb@Centene.com
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West (continued)



Name	Title	State	Sub-Region	Phone Number	Email
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Lydie Barnette	Regional Agency Manager	CA	Orange & San Diego	714-589-5490	lydie.barnette@centene.com
Jessica Lau	Field Agency Director	HI	All covered Counties	808-351-7218	jessica.lau@wellcare.com
Caroline Atterberry	Regional Agency Manager	HI	All covered Counties	808-202-7189	Caroline.Atterberry@wellcare.com